**Enhancing LLM** Generative Capabilities through **Knowledge Graph** Integration

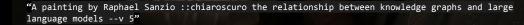
SEO Renaissance











## Hi, **3** I am Andy







## ... I am an SEO





## AGENDA



- SEOReinassence
- TransferLearning
- Lesson learned by working with a knowledge graph in the loop.



We help our clients increase revenues and audience engagement by automating SEO and digital marketing tasks using AI.













Coca-Cola HBC CH







## SEO

Renaissance





#### Problem

Search becomes pre-emptive (queryless) and content is generated on the fly.

# Search Has changed forever

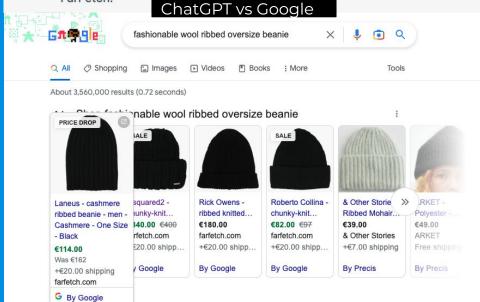
Google's biggest competitor is OpenAl



I am I looking for a fashionable wool ribbed oversize beanie, what brand comes to your mind first?



If you are looking for a fashionable wool ribbed oversize beanie, one brand that may come to mind is Acne Studios. Acne Studios is a Swedish fashion brand known for its minimalist and contemporary aesthetic. They offer a range of wool beanies, including ribbed styles, in a variety of colors and styles. You can find their beanies on their website or on retailers such as FarFetch.





#### Problem

Bing Chat access real-time information and presents the sources behind each statement.

## Search Has changed forever

Google's biggest competitor is OpenAl Microsoft!



- Searching for: Bing users since introduction of Sydney or Bing Chat
- Generating answers for you...

Microsoft's Bing search engine has passed the 100 million daily active users milestone just weeks after the software maker launched its Al-powered Bing Chat feature. Bing has been steadily growing in recent years, but it appears the new Bing Chat feature is helping Microsoft grow usage with people that have never touched Bing before 1. Is there anything else you would like to know?

Learn more: 1. theverge.com

2. theverge.com

3. theverge.com

1 of 20







How many users did Bing gain since the introduction of Sydney or Bing Chat?

View other drafts V



Microsoft has not released any specific numbers on how many users Bing has gained since the introduction of Sydney or Bing Chat. However, the company has said that the new chat feature has been well-received by users, and that it is helping to drive traffic to Bing.

In a blog post announcing the launch of Sydney, Microsoft said that the chatbot was "designed to help you find information quickly and easily, and to have a more natural conversation with Bing." The company also said that Sydney was "trained on a massive dataset of text and code," and that it was able to understand and respond to a wide range of queries.

Since its launch. Sydney has been featured in a number of articles and blog posts, and it has been praised for its ability to hold natural conversations with users. In a review of Sydney, The Verge said that the chatbot was "a promising new addition to Bing," and that it was "one of the most impressive chatbots we've seen."

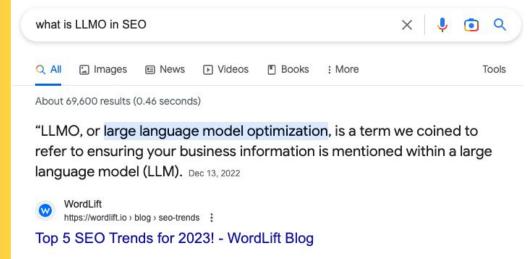


Solution

We need an exceptional data fabric for extracting value from fine-tuned models.

### Here comes LLMO

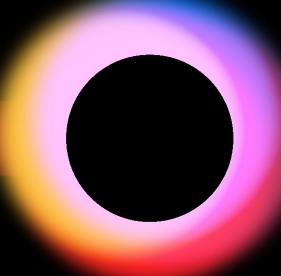
Large Language Model Optimization



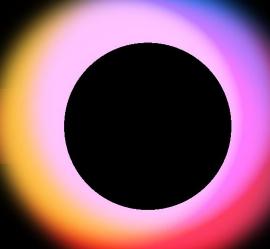
- Use structured data.
- Target relevant search intents.
- Corroborate data with other data.



## Should SEO use AI?



## How?



01

HELP US
DISCOVERING ALL
RELEVANT URLS
AND LATEST
CHANGES

03

WRITE GREAT CONTENT ANNOTATED WITH SCHEMA MARKUP 02

**LET US CRAWL** 

04

DEVELOP YOUR AUDIENCE





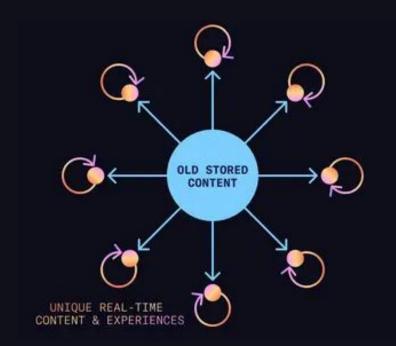
#### Web

2002-2019



#### **Generative Web**

2021-NOW

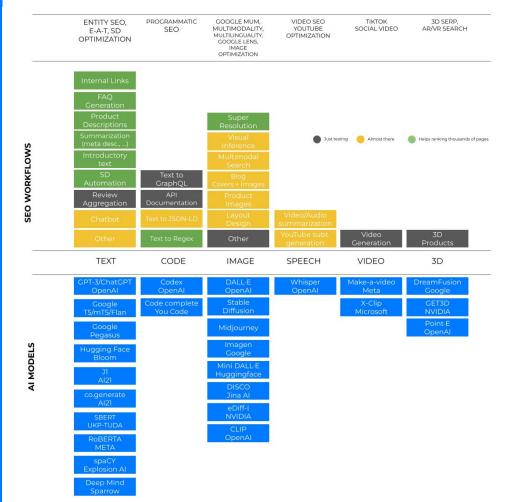




# Marketing Has changed forever

Content is generated on the edge

#### **GENERATIVE AI LANDSCAPE FOR SEO**



## **Al History**

One Slide



#### **DEDUCTION**

**INDUCTION** 

**ABDUCTION** 



#### **DEDUCTION**

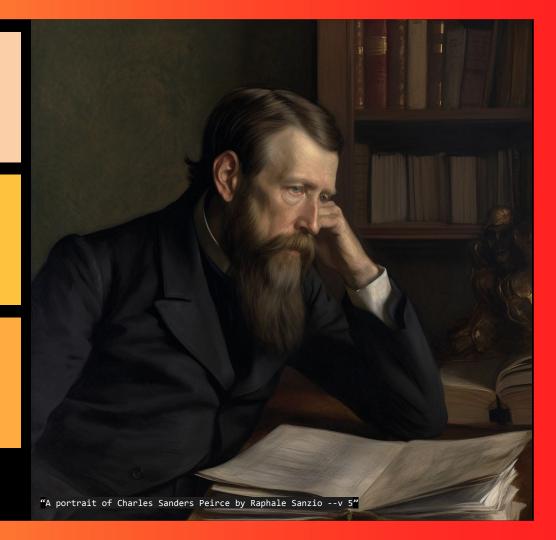
**Symbolic AI** (KG, Sem Web)

#### INDUCTION

**Deep Learning (LLMs)** 

#### **ABDUCTION**

**Hybrid AI** (KG, Sem Web + LLMs)



"[a]bduction is the process of **forming** explanatory **hypotheses**. It is the only logical operation which **introduces any** new idea."

Charles Sanders Peirce





By design, all transformers hallucinate to one degree or another.

Grady Booch

They create nothing; they may make syntactic connections that are surprising, but they generate no new semantics.



## "How big is too big?

We have to weighing the environmental and financial costs first, investing resources into curating and carefully documenting datasets rather than ingesting everything on the web, carrying out pre-development exercises evaluating how the planned approach fits into research and development goals and supports stakeholder values, and encouraging research directions beyond ever larger language models

On the Dangers of Stochastic Parrots: Can Language Models Be Too Big?



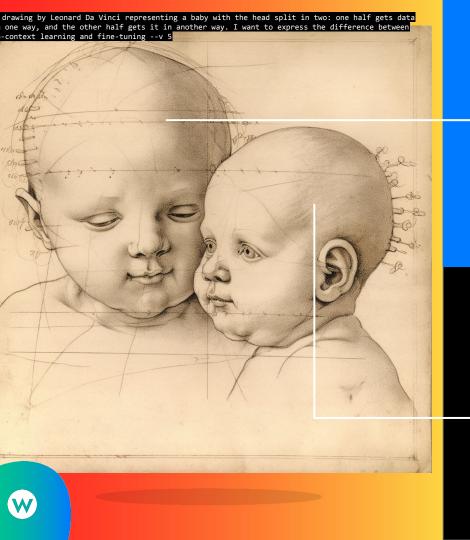
GPT models are actually reasoning engines not knowledge databases.

Sam Altman

Knowledge databases are as important to Al progress as foundational models.

## Transfer Learning

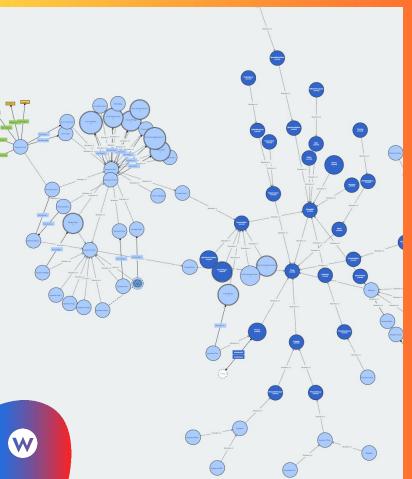


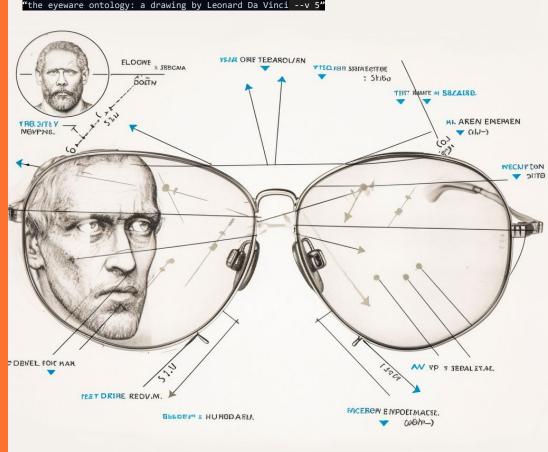


#### **FINE-TUNING**

#### IN-CONTEXT LEARNING

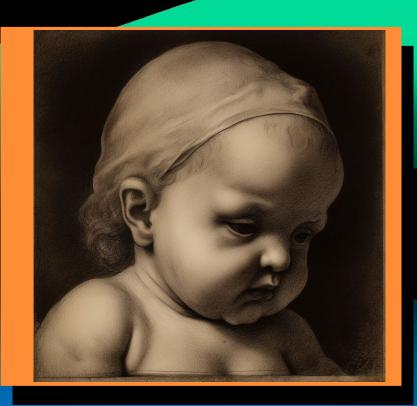
## How I Learned to Stop Worrying and...Love the Ontology





#### **Eyewear Ontology (EWO)**

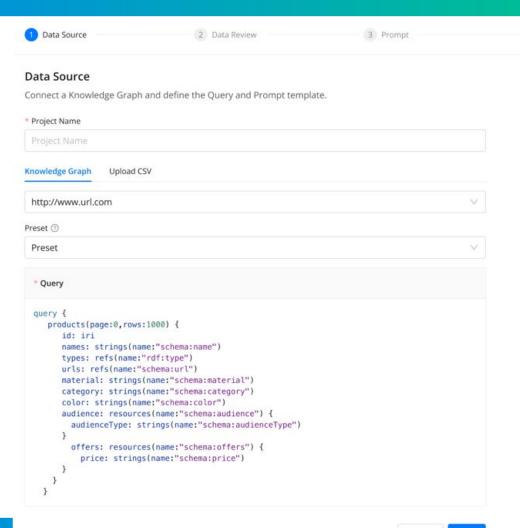
## FINE-TUNING





"a drawing by Leonard Da Vinci representing a baby representing fine-tuning
::chiaroscuro --v 5"

# Data Query Using GraphQL



4 Validation rules (op

#### **Data Review**

Review Data queried from your KG.

100 Fields

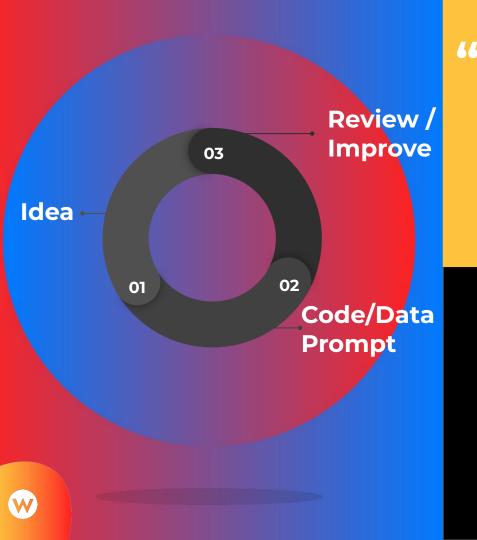
	Field Name	Size (min) 💠	Size (avg)	Size (max) ‡	Empty \$	Top Values	Last Values
+	Field Name	3	5.3	7	0%	Value, Value, Value	Value, Value, Value
+	Field Name	3	5.3	7	99%	Value, Value, Value	Value, Value, Value
+	Field Name	3	5.3	7	99%	Value, Value, Value	Value, Value, Value
+	Field Name	3	5.3	7	99%	Value, Value, Value	Value, Value, Value
+	Field Name	3	5.3	7	0%	Value, Value, Value	Value, Value, Value
+	Field Name	3	5.3	7	0%	Value, Value, Value	Value, Value, Value
+	Field Name	3	5.3	7	0%	Value, Value, Value	Value, Value, Value
+	Field Name	3	5.3	7	0%	Value, Value, Value	Value, Value, Value
+	Field Name	3	5.3	7	0%	Value, Value, Value	Value, Value, Value
H	Field Name	3	5.3	7	0%	Value, Value, Value	Value, Value, Value
E	Field Name	5	5.3	7	0%	Value, Value, Value	Value, Value, Value

## Data Review





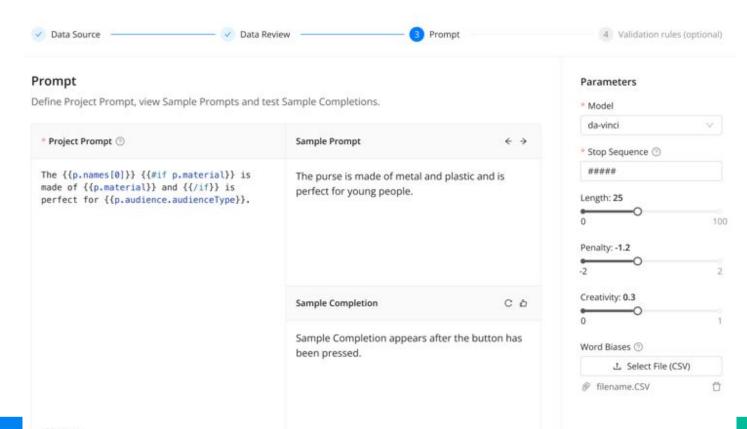




We need to set up a process that helps us with continuous iteration.

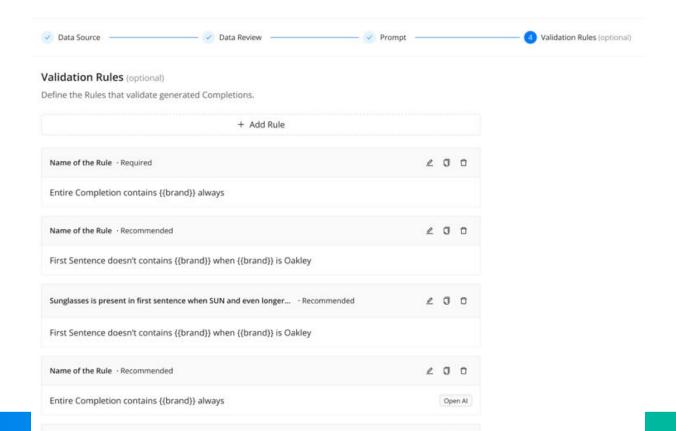
- We use the KG to analyze to evaluate prompts against a large set of examples.
- We also use Google Search to evaluate the performance of the prompts.

## **Prompt Engineering**





#### **Validation Rules**

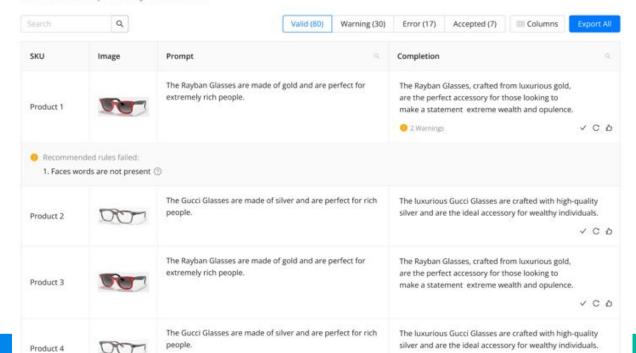




#### **KG Driven Content Generation**

#### A. Project name &

Here you can check the completions. In Valid you will find the ones that passed the rule. Warning shows completions that didn't pass recommended rule and Error - required. Move them to Accepted once you check them.





#### **Standard**

ALL PRODUCT VARIANT SHARE THE SAME DESCRIPTION



Go back to where it all began with Ray-Ban New Wayfarer eyeglasses. Using the same iconic shape as the classic Wayfarer, these eyeglasses offer an updated version that includes a smaller frame and slightly softer eye shape. All Ray-Ban New Wayfarer eyeglasses are designed to offer an easy fit with a high level of confort and style.

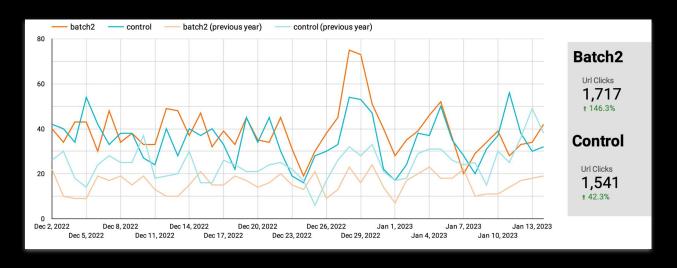
#### **AI-Generated**

EACH PRODUCT VARIANT GETS ITS OWN PERSONALIZED DESCRIPTION



New Wayfarer Optics is a classic Ray-Ban design that has been worn by everyone from movie stars to presidents. Since its initial creation in 1952, it has gained popularity among celebrities, musicians, artists, and those with an impeccable fashion sense. The iconic shape continues to be made famous by timeless new additions like the New Wayfarer Optical eyeglasses. These acetate frames are crafted with a bordeaux polished **finish** and feature **soft rounded corners** for all-day comfort.

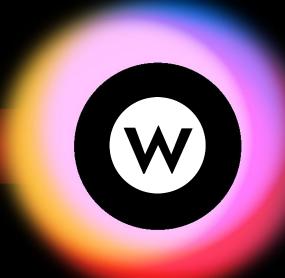
#### **How Do We Measure Success?**



- Multiple batches: 500 variant and ~ 500 control.
- Year-over-year Google Search Console performance is confirmed over time, across all batches.



## From fine-tuning



... to Zero/Few-shot prompting

## IN-CONTEXT LEARNING

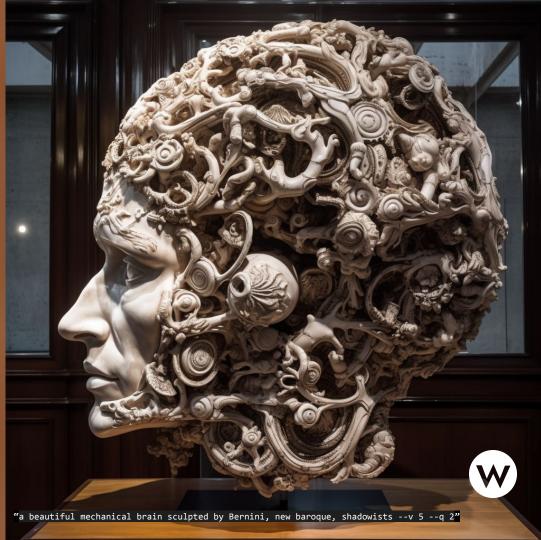


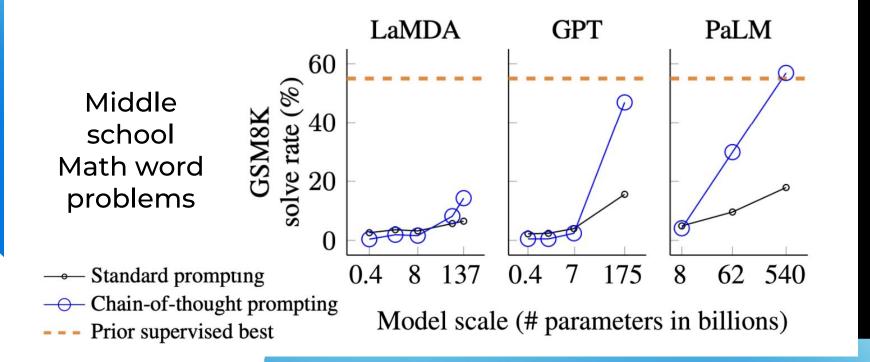


"a drawing by Leonard Da Vinci where he describes the difference between in-context learning and fine-tuning and the large language model is a baby child --v 5"

#### **IN-CONTEXT LEARNING**

a **mysterious** emergent **behavior** in large language models (LMs) where the LM performs a task just by conditioning on input-output examples.









# AN ABILITY IS EMERGENT IF IT IS NOT PRESENT IN SMALLER MODELS BUT IS PRESENT IN LARGER MODELS.

Augmented prompting abilities:

- Multi-task Instruction-based prompting
- Chain-of-thought prompting
- Ask Me Anything (AMA) prompting



PROMPTING IS A **FRAGILE PROCEDURE** WHERE MINOR **CHANGES** TO THE PROMPT MAY **RESULT IN SIGNIFICANT DIFFERENCES IN** THE MODEL'S PREDICTIONS.



#### **IN-CONTEXT LEARNING**

#### adding a prompt-chain

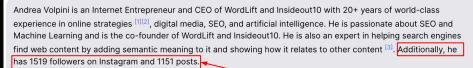
Is the following claim true or false given the context?

#### Context:

- Andrea Volpini is an Internet Entrepreneur and CEO of WordLift and Insideout10
- He has 20+ years of world-class experience in online strategies, digital media, SEO, and Artificial Intelligence
- He is passionate about SEO and Machine Learning
- He is a co-founder and CEO of WordLift and insideout10
- He has been involved in the development of numerous projects related to the Semantic Web, SEO, and AI
- He is a highly accomplished Internet entrepreneur

Claim: Andrea uses Instagram

#### Who is Andrea Volpini?



- 1. Andrea Volpini Co-Founder and CEO WordLift | LinkedIn https://www.linkedin.com/in/volpini/
- 2. Andrea Volpini (@cyberandy) / Twitter https://twitter.com/cyberandy?lang=en
- 3. Andrea Volpini: structuring unstructured content for the semantic web https://ellessmedia.com/csi/andrea-volpini/

Is the following claim true or false given the context? Context: • Andrea Volpini is an Internet Entrepreneur and CEO of WordLift and Insideout10 • He has 20 + years of world-class experience in online strategies, digital media, SEO, and Artificial Intelligence • He is passionate about SEO and Machine Learning • He is a co-founder and CEO of WordLift and insideout10 • He has been involved in the development of numerous projects related to the Semantic Web, SEO, and AI • He is a highly accomplished Internet entrepreneur Claim: Andrea uses Instagram

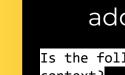
**FALSE STATEMENT** 

The claim that Andrea Volpini uses Instagram is false. While Andrea Volpini does have social media accounts, the given context does not mention Instagram specifically. Additionally, a search of his social media accounts does not reveal an Instagram profile.

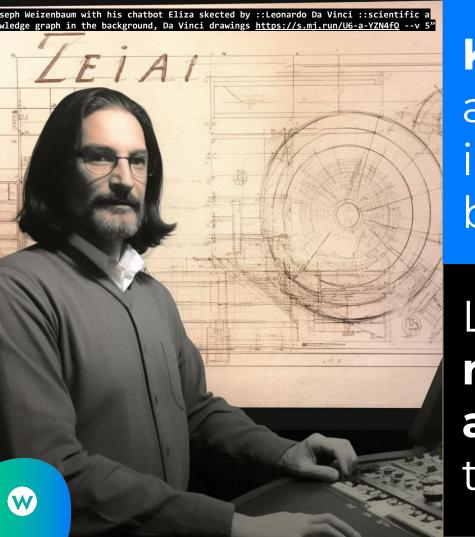
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# Knowledge Graphs are surprisingly important when building Al apps.

LLMs need a chain of reasoning steps and a context to improve their final response.

#### Self-ask



Question

Is WordLift a good option to automate SEO?

Yes.

Are follow-up questions needed here?

Intermediate answer: WordLift is a start-up founded in 2017 and based in Rome, Italy. The company developed the WordPress plugin of the same name, which, through the use of semantic technologies and artificial intelligence, optimises the writing and organisation of content and the findability of websites.

Follow up: What is WordLift?

Intermediate answer: WordLift adds semantic markup to speak the same language of search engine crawlers, personal assistants, and chatbots and helps you improve your ranking and increase traffic to your website. You don't need technical skills because we automate your SEO.

Follow up: Does WordLift automate SEO?

Answer

Yes

So the final answer is:

> Finished chain.



#### Base Language Model

What is the capital of Italy? What is Italy's largest city? What is Italy's population?

#### Instruction tuned Language Model

What is the capital of Italy? The capital of Italy is Rome.

- Fine-tuned on instructions.
- Use Reinforement Learning from Human
   Feedback RLHM
- Helpful and honest when you are clear and specific



## The **Hottest Party** in **AI** is **Building Agents**





#### **Knowledge-Intensive AI Applications for SEO**

Shopping Assistant

Blog Assistant

Links

Audit

**Input:** rich query description

Output: rich response with references, actions, etc

#### **Knowledge Graph**

Data Interface for LLM app development



















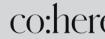






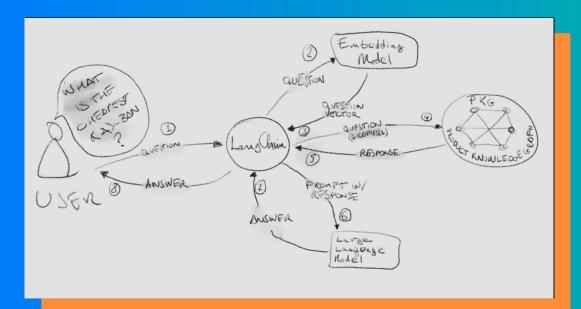


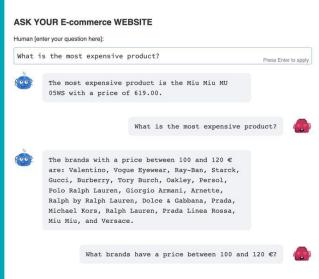


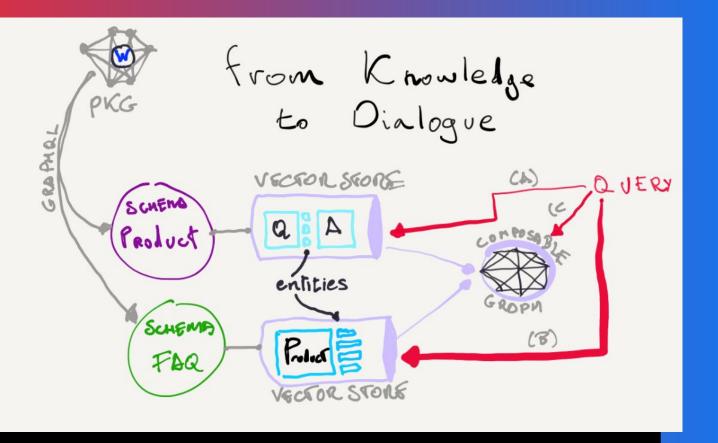


#### **SHOPPING ASSISTANT**

**Data augmented generation** using **specific** types of **chains** that interact with an **external datasource** (i.e. a Knowledge Graph).





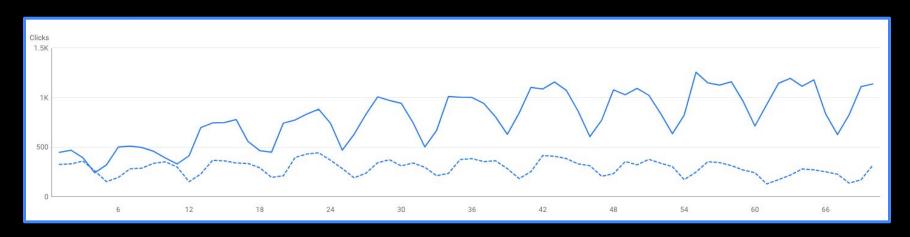


A tale from the trenches:

#### Al-Powered SEO for a SaaS Business



## Can we boost organic traffic using Al apps?



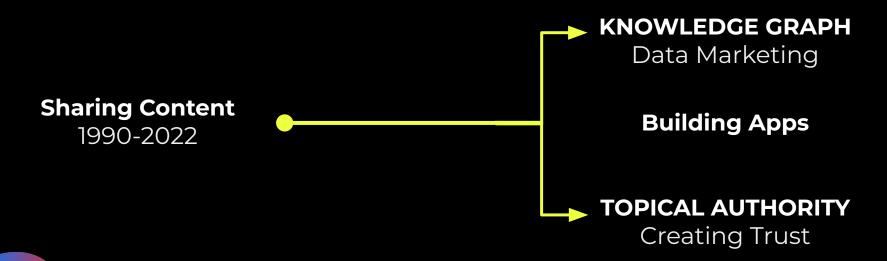
+ 174% of clicks in 2 months

## The **Hottest Party** in **SEO** is **Building Apps!**

Sharing Content 1990-2022 **Building Apps**NOW

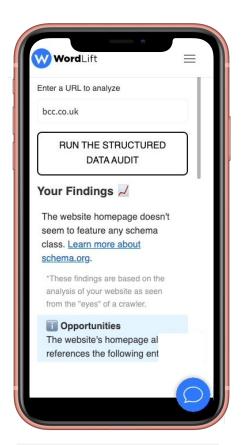


## The Hottest Party in SEO is Building Apps!











wor.ai/structured-data-audit



### Leverage **knowledge graphs** to **generate** and **validate content** at scale



WordLift KG + API

LANGCHAIN + LLM

WEBSITE

AI ECOSYSTEM

CUSTOMERS

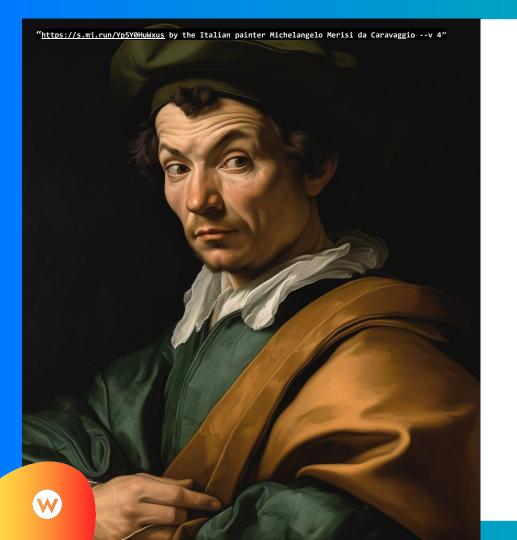




## Are you ready for a quick test?

wor.ai/ai-question-answering





#### Don't forget you are an SEO

(...not just an Al nerd).

Let's talk...



cyberandy



/in/volpini/

# "https://s.mi.run/Yp5Y0HuWxus by the Italian painter Michelangelo Merisi da Caravaggio

#### Learnings

- LLMs are unsafe, biased and racist (among other well-known limitations).
- The feedback-loop is king. You need a magic loop that unleashes human creativity and blends it with Generative Al.
- You need a data fabric (and a KG).
   Your data, your content and your unique messaging are as essential as the LLM.
- 4. Al apps are the new way to interact with your audience.
- We have to play it safe and invest on a robust validation pipeline.

## Grazie!









#### References

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- 2. [space]Point-E demo: text to 3D Hugging Face
- 3. [colab] A quick introduction to Transformer Language Models
- 4. [colab] Self-Ask implementation
- 5. [demo] Ouestion & Answering from Web Documents
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- 7. [Article] Generative AI For SEO: An Overview
- 8. [Article] ChatGPT for SEO: Leverage Generative Al To Outperform Your Competitors
- 9. [Article] Top 5 Best Plagiarism Checkers For Al-Generated Content

